

**USA Table Tennis  
2010 Budget**

<b>Line #</b>		<b>2010 Budget</b>
1	<b>REVENUE</b>	
2	<b>410100 · Membership</b>	
3	<b>410100 · Members</b>	
4	410101 · Adult 1-Yr Memberships	142,000.00
5	410106 · Household 1-Yr Memberships	6,500.00
6	410102 · Junior 1-Yr Memberships	17,000.00
7	410103 · Collegiate 1-Yr Memberships	13,000.00
8	410200 · Adult 3-Yr Memberships	38,000.00
9	410202 · Household 3-Yr Memberships	6,000.00
10	410201 · Junior 3-Yr Memberships	4,000.00
11	410300 · Life 70+ Yr Old Memberships	6,000.00
12	410301 · Millennium Life Memberships	5,000.00
13	410207 · Recreational / Non-Players	25,000.00
14	<b>Total 410100 · Members</b>	<b>262,500.00</b>
15	<b>410500 · Clubs</b>	
16	410501 · Club 1-Yr Memberships	4,800.00
17	410502 · Club 3-Yr Memberships	6,000.00
18	410550 · Tournament Passes	4,000.00
19	410560 · Labels	1,500.00
20	410570 · Umpire/Coaching Fees	1,500.00
21	<b>Total 410500 · Clubs</b>	<b>17,800.00</b>
22	<b>410950 · Club Tournament Processing Fees</b>	<b>123,775.00</b>
23	<b>Total 410000 · Membership</b>	<b>404,075.00</b>
24	<b>420100 · US Open</b>	
25	420101 · Entry Fees	107,000.00
26	420114 · International Veterans Entry Fees	0.00
27	420116 · Tournament Processing Fees	6,340.00
28	420102 · Sponsorships	16,000.00
29	420118 · Hosting City Sponsorship	15,000.00
30	420104 · Exhibitors	5,000.00
31	420105 · Program Ads	0.00
32	420106 · T-Shirts	1,500.00
33	420108 · Event Tickets	7,000.00
34	420109 · Merchandise	500.00
35	420113 · Hotel Commission/Rebates	0.00
36	420117 · Late Fees	1,500.00
37	<b>Total 420100 · US Open</b>	<b>159,840.00</b>
38	<b>430100 · US Nationals</b>	
39	430101 · Entry Fees	110,000.00
40	430116 · Team Events-Juniors/Cadets	2,000.00
41	430117 · Club Team League Finals	1,000.00
42	430111 · International Veterans Entry Fees	0.00
43	430114 · Tournament Processing Fees	6,400.00
44	430102 · Sponsorships	16,000.00
45	430104 · Exhibitors	6,000.00
46	430105 · Program Ads	0.00
47	430106 · T-Shirts	1,500.00

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48	430108 · Event Tickets	6,500.00
49	430109 · Merchandise	500.00
50	430112 · Hotel Commission/Rebates	1,500.00
51	430115 · Late Fees	1,500.00
52	<b>Total 430100 · US Nationals</b>	<b>152,900.00</b>
53	<b><u>440100 · Contributions</u></b>	
54	440116 · General Fund	0.00
55	440118 · Combined Federal Campaign	0.00
56	440127 · General Annual Campaign: Focus on Juniors	40,000.00
57	440126 · Youth Programs	100.00
58	440125 · National Team	100.00
59	440200 · Floormat Fund-Restricted	0.00
60	440202 · Neng-Chin Shih Fund-Restricted	2,000.00
61	440204 · Int'l Veterans Championships-Restricted	0.00
62	440205 · Paralympic Events-Restricted	0.00
63	440206 · Officials Committee	0.00
64	<b>Total 440100 · Fundraising</b>	<b>42,200.00</b>
65	<b><u>450100 · Special Events</u></b>	
66	450140 · ITTF/NATTU Development Support	14,000.00
67	<b>Total 450100 · Special Events</b>	<b>14,000.00</b>
68	<b><u>460100 · USA Table Tennis Magazine</u></b>	
69	460101 · Jan/Feb Issue	15,000.00
70	460102 · March/April Issue	15,800.00
71	460103 · May/June Issue	15,800.00
72	460104 · July/August Issue	15,800.00
73	460105 · Sept/Oct Issue	15,800.00
74	460106 · Nov/Dec Issue	15,800.00
75	460109 · Sponsor Ads Credit	-4,080.00
76	460108 · Magazine Subscriptions/Sales	500.00
77	<b>Total 460100 · USA Table Tennis Magazine</b>	<b>90,420.00</b>
78	<b><u>460200 · Website Advertising</u></b>	
79	Website Banner Ads	22,000.00
80	Sponsor Web Ads Credit	-1,700.00
81	<b>Total 460200 · Website Advertising</b>	<b>20,300.00</b>
82	<b><u>470100 · USATT Fees</u></b>	
83	470101 · Equipment Approval Fees	0.00
84	470106 · Equipment Supplier Pool	18,000.00
85	470102 · Sanction Fees	27,000.00
86	470103 · Penalty Fees	0.00
87	470107 · Merchandise Sales	0.00
88	<b>Total 470100 · USATT Fees</b>	<b>45,000.00</b>
89	<b><u>470500 · Sponsor Revenues</u></b>	
90	470501 · USTTA Foundation Grant	39,000.00
91	470502 · Corporate Sponsors	25,000.00
92	470503 · USATT League Sponsorshp	0.00
93	470504 · Sponsor Acquisition Internal/External (i.e. Nintendo)	50,000.00
94	<b>Total 470500 · Sponsor Revenues</b>	<b>114,000.00</b>

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95	<b><u>480100 - USOC Revenues</u></b>		
96	480101	USOC Base Funding	65,800.00
97	480107	USOC Content License Agreement	75,000.00
98	480109	USOC Media Consulting Agreement	0.00
99	480110	USOC Professional Services (Media)	7,200.00
100	480104	USOC Paralympic Funding	33,000.00
101	480105	USOC International Relations Grant	0.00
102	480106	USOC Olympic Team Trials	0.00
103	480106	USOC Board Governance Training	0.00
104	480106	USOC Professional Services	0.00
105	<b>Total 480100 - USOC Revenues</b>		<b>181,000.00</b>
106	<b><u>490300 - Investment Income</u></b>		
107	490301	Dividends/Interest	7,000.00
108	490302	Finance Charge	0.00
109	490303	Unrealized Gain/Loss on Investments	0.00
110	<b>Total 490500 - Other Income</b>		<b>7,000.00</b>
111	<b><u>490100 - Value in Kind</u></b>		
112	490135	United Airlines VIK	4,200.00
113	<b>Total 490100 - Value in Kind</b>		<b>4,200.00</b>
114	<b><u>490500 - Other Income</u></b>		
115	490503	Miscellaneous Income	0.00
116	490505	Royalties	0.00
117	<b>Total 490500 - Other Income</b>		<b>0.00</b>
118	<b>TOTAL REVENUE</b>		<b>1,234,935.00</b>
119	<b><u>OPERATING EXPENSES:</u></b>		
120	<b><u>501000 - Elite Athlete Program</u></b>		
121	<b><u>Youth Development/Cadets &amp; Jr's</u></b>		
122	<b><u>501201 - Camps &amp; Competitions</u></b>		
123	501229	Summer Training Camp	24,800.00
124	501251	Pan Am Youth Champs/Argentina	26,000.00
125	501259	Pan Am Pre Cadet Championships	
126	501228	N.A. Championships Jrs & Cadets	10,000.00
127	501253	ITTF Cadet Challenge Nov. 1-7	9,600.00
128	501233	World Junior Championships Dec.4-11	12,000.00
129	501245	Women's Development	2,000.00
130	501256	2010 YOG Qualif- Pan Am- ESA - Feb 1-3, 2010	5,250.00
131		2010 YOG Qualif. Tourn #1- Manama, BRN- Feb 6-7	
132		Egypt Junior Open- Cairo, EGY- Feb 9-13	
133		2010 YOG Qualif. Tourn #2- Cairo EGY - Feb 14-15	
134		Training camp- June 6-12	
135		ITTF proposal for Charles Hungary Feb. 1-15	4,280.00
136		Hungary- WJC, Feb. 18-21,Tata, 2010	
137	501261	Sweden Safir- Feb 24-28, 2010 +AUT WSA ITF invite	5,720.00
138	501235	US Trials- Texas WU, Fort Worth, March 4-5	4,000.00
139		2010 YOG Qualif Tourn #3- Lignano, ITA, March 23-24	
140	501262	Italy- WJC- Lignano, ITA- March 25-28,	7,400.00
141	501262	Austria- WJC-Linz- Apr. 1-3, 2010	4,600.00

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142			New Zealand- WJC, Auckland, NZL- Apr 8-11	
143			2010 YOG Qualif. Tourn #4- Auckland, NZL-Apr 10-11	
144			501262 · Germany- WJC- Seligenstadt, GER- Apr. 8-11,	5,400.00
145			501262 · France- WJC- Vern sur Seiche, FRA- Apr. 14-18	4,900.00
146			VEN WJC- Valencia, VEN- Apr 19-23	
147			2010 YOG Qualif Tourn #5- Valencia, VEN- Apr. 24-25	
148			501262 · Argentina WJC-Buenos Aires, ARG- June 22-26	6,600.00
149			US Open- June 30, July 3	
150			501263 · NATTU program WJC training camp-	2,300.00
151			Korea WJC-July 28-Aug.1,	
152			Hong Kong-WJC-Aug 4-8,	
153			501265 · YOG- Singapore Aug-14-26, SIN and training camp	3,300.00
154			Chile WJC- Sept. 23-26	0.00
155			501264 · Training camp-for WJTTC	4,300.00
156			<b>Total 501201 · Camps &amp; Competitions</b>	<b>142,450.00</b>
157			<b><u>501500 · National Team</u></b>	
158			<b><u>501510 · Competitions</u></b>	
159			501556 · Training Camp for WTTC May 14-21, Europe	9,700.00
160			501535 · World Championships May 23-30, Russia	25,400.00
161			501554 · World Team Cup Sept.24-26	
162			<b>Total 501500 · National Team Competitions</b>	<b>35,100.00</b>
163			<b><u>501300 · Paralympic Team</u></b>	
164			501301 · Stipends - Paralympics	8,000.00
165			501306 · Para World Training Camp-Asia or US (TBD), Oct. 20-29	3,400.00
166			501307 · Para World TTC-Korea, Oct. 20-29	15,600.00
167			501350 · Para 2011 US Open Application Fee/Admin	1,000.00
168			<b>Total Paralympic Team</b>	<b>28,000.00</b>
169			<b><u>502000 · Elite Coaching Program</u></b>	
170			502108 · National Team-Women's Coach	4,500.00
171			502203 · National Team-Men's Coach	4,000.00
172			502300 · Paralympic Team Coach	1,700.00
173			502350 · Junior & Cadet Coaching Fees	32,100.00
174			<b>Total 502000 · Elite Coaching Program</b>	<b>42,300.00</b>
175			<b>Total 501000 · Elite Athlete Program</b>	<b>247,850.00</b>
176				
177			<b><u>501700- Athlete support</u></b>	
178			501750 · Financial Incentives	0.00
179			501720 · Sports Accident Insurance	1,275.00
180			<b>Total 501700- Athlete support</b>	<b>1,275.00</b>
181			<b><u>502500 · Coaching Development</u></b>	
182			502501 · Expert Fees	1,080.00
183			502502 · Supplies	300.00
184			502503 · Seminar - US Open	0.00
185			502505 · Seminar - US Nationals	1,500.00
186			502508 · Seminar - USOC (6 days)	5,720.00
187			<b>Total 502500 · Coaching Development</b>	<b>8,600.00</b>
188				

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189	<b>502600 · Junior Coaching Infrastructure</b>		25,000.00
190			
191	<b>505000 · U.S. Open</b>		
192	505001	· Prize Money	35,000.00
193	505022	· Trophies/Awards	4,000.00
194	505002	· T-Shirts	3,275.00
195	505021	· Programs	1,650.00
196	505065	· Shuttle Bus	0.00
197	505033	· Supplies/Shipping	7,000.00
198	505057	· Contracted Services	7,500.00
199	505070	· Tournament Contractor	15,000.00
200	505051	· Equipment Rental	2,000.00
201	505053	· Facility	7,500.00
202	505066	· Tables, Pipe & Drape	6,000.00
203	505055	· Media	
204	505074	· Promotional Merchandise	2,500.00
205	505058	· Sponsors/Exhibitors Expense	6,500.00
206	<b>505010 · Headquarters Staff</b>		
207	505011	· Travel	2,500.00
208	505012	· Room & Board \$40/per diem	2,000.00
209	Total 505010 · Headquarters Staff		4,500.00
210	<b>505030 · Operations Staff</b>		
211	505031	· Travel	5,500.00
212	505032	· Room & Board \$40/per diem	7,500.00
213	Total 505030 · Operations Staff		13,000.00
214	<b>505045 · Officials</b>		
215	505046	· Travel	7,500.00
216	505047	· Room & Board \$50/per diem	11,000.00
217	Total 505045 · Officials		18,500.00
218	505076	· International Veterans	0.00
219	Total 505000 · U.S. Open		133,925.00
220	<b>506000 · U.S. Nationals</b>		
221	506001	· Prize Money	32,000.00
222	506022	· Trophies/Awards	3,800.00
223	506002	· T-Shirts	3,000.00
224	506021	· Programs	1,600.00
225	506040	· Shuttle Bus	6,000.00
226	506033	· Supplies/Shipping	6,000.00
227	506072	· Contracted Services	8,000.00
228	506073	· Tournament Contractor	15,000.00
229	506055	· Equipment Rental	1,500.00
230	506057	· Facility	7,100.00
231	506071	· Tables, Pipe & Drape	6,000.00
232	506059	· Media	
233	506074	· Promotional Merchandise	1,000.00
234	506058	· Sponsors/Exhibitors Expense	5,600.00
235	<b>506010 · Headquarters Staff</b>		
236	506011	· Travel	2,200.00
237	506012	· Room & Board \$40/per diem	1,700.00
238	Total 506010 · Headquarters Staff		3,900.00

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239	<b>506030 - Operations Staff</b>	
240	506031 - Travel	5,000.00
241	506032 - Room & Board \$40/per diem	7,500.00
242	<b>Total 506030 - Operations Staff</b>	<b>12,500.00</b>
243	<b>506045 - Officials</b>	
244	506046 - Travel	7,000.00
245	506047 - Room & Board \$40/per diem	8,000.00
246	<b>Total 506045 - Officials</b>	<b>15,000.00</b>
247	506075 - Hall of Fame	0.00
248	506076 - International Veterans	0.00
249	<b>Total 506000 - U.S. Nationals</b>	<b>128,000.00</b>
250	<b>506500 - Special Events</b>	
251	USA/Russia Exchange	0.00
252	506517 - AAU Junior Olympics	3,000.00
253	<b>Total 506500 - Special Events</b>	<b>3,000.00</b>
254	<b>507000 - Member Services</b>	
255	507023 - Members-Sports Accident Ins.	6,500.00
256	507001 - Insurance-Club Liability	12,000.00
257	507002 - Copy & Printing	6,000.00
258	507003 - Postage & Delivery	10,000.00
259	507004 - Office Supplies/Expense	4,000.00
260	507007 - Computer/Website Services	1,500.00
261	TECHNOLOGY SERVICES i.e. RailStation, HangAStar, Cvent	0.00
262	507008 - Telephone	1,500.00
263	507010 - Salaries	93,365.00
264	507015 - Bonus	4,500.00
265	507011 - Payroll Taxes	7,300.00
266	507012 - Health/Dental/Vision/LT Disability	16,500.00
267	507095 - HSA Employers Contribution	6,250.00
268	507014 - SIMPLE IRA Employer Match	2,000.00
269	507018 - Club Membership Discounts (15%)	18,500.00
270	507020 - Credit Card Merchant Fees	10,500.00
271	507100 - Ratings Contractor	40,000.00
272	507101 - Tournament Web Results/Media	2,500.00
273	507102 - Email Blasts	700.00
274	507022 - Bad Debts	0.00
275	507150 - Member/Club Contingency Expense	5,000.00
276	<b>Total 507000 - Member Services</b>	<b>248,615.00</b>
277	<b>508000 - Table Tennis Magazine</b>	
278	508100 - Jan/Feb Issue	18,500.00
279	508200 - March/April Issue	18,500.00
280	508300 - May/June Issue	18,500.00
281	508400 - July/August Issue	18,500.00
282	508500 - Sept/October Issue	18,500.00
283	508600 - November/December Issue	18,500.00
284	<b>Total 508000 - Table Tennis Magazine</b>	<b>111,000.00</b>
285	<b>508700 - Website</b>	
286	508701 - Webmaster	10,000.00
287	508702 - Website Migration	2,000.00

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288	<b>Total 508700 · Website</b>	12,000.00
289	<b><u>509000 · Marketing/Media</u></b>	
290	509001 · Marketing Coordinator/Communications Director	30,000.00
291	509011 · Supplies	400.00
292	509012 · Media Liability Insurance	2,500.00
293	509030 · Media Services	7,200.00
294	USATT Logo Redesign	0.00
295	USATT Web Site Makeover	0.00
296	<b>Total 509000 · Marketing &amp; Fundraising</b>	<b>40,100.00</b>
297	<b><u>510000 · Headquarters</u></b>	
298	510017 · Audit & Tax Preparation	6,000.00
299	510001 · Bank Charges & Fees	500.00
300	510035 · Building Maintenance Fees	6,300.00
301	510008 · Business Fees/Tax	300.00
302	510004 · Computer Services/Supplies	500.00
303	510032 · Depreciation	3,000.00
304	510007 · Dues and Subscriptions	700.00
305	510028 · Equipment Rental	300.00
306	510009 · Food/Room	550.00
307	510024 · Health/Dental/Vision	17,750.00
308	510101 · HSA Employers Contribution	6,250.00
309	510027 · Insurance- Commercial Liability	2,500.00
310	510025 · Insurance - Long-Term Disability	750.00
311	510026 · Insurance - Workers Comp	900.00
312	510016 · Legal	100.00
313	510012 · Office Supplies/Expense	4,000.00
314	510020 · Salaries	169,550.00
315	510003 · Bonus	3,000.00
316	510013 · Payroll Taxes	13,270.00
317	510038 · SIMPLE IRA Employer Match	3,400.00
318	510019 · Payroll Service	1,300.00
319	510014 · Postage & Delivery	700.00
320	510015 · Printing	350.00
321	510011 · Repairs & Maintenance	100.00
322	510036 · Storage Rental	1,400.00
323	510021 · Telephone	800.00
324	510022 · Travel	2,000.00
325	<b>Total 510000 · Headquarters</b>	<b>246,270.00</b>
326	<b><u>511000 · Board of Directors</u></b>	
327	511011 · Board Representation	0.00
328	511003 · D&O/Travel Accident Ins.	2,300.00
329	511001 · Food/Room	7,800.00
330	511002 · Gifts	0.00
331	511004 · Postage & Delivery	200.00
332	511006 · Supplies	500.00
333	511007 · Telephone	1,500.00
334	511008 · Travel	16,800.00
335	511009 · Professional Fees	6,500.00
336	511012 · General Assembly	3,500.00
337	<b>Total 511000 · Board of Directors</b>	<b>39,100.00</b>

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338	<b><u>512000 - Advisory &amp; Standing Committees Expense</u></b>	
339	512011 - Clubs Advisory Committee	450.00
340	512012 - Coaching Advisory Committee	450.00
341	512014 - Editorial Advisory Committee	450.00
342	512015 - Officials & Rules Advisory Comm	9,000.00
343	512016 - Tournaments Advisory Committee	450.00
344	512045 - Ethics & Grievance Committee	450.00
345	512050 - Nominating & Election	450.00
346	512055 - USOC/ITTF Representation	3,500.00
347	<b>Total Committees Expense</b>	<b>15,200.00</b>
348	<b>National Scholastic Coordinator</b>	<b>0.00</b>
349	<b>TOTAL OPERATING EXPENSES</b>	<b>1,259,935.00</b>
350	<b>DEFICIT FROM OPERATIONS</b>	<b>-25,000.00</b>
351	<b>USE RESERVES TO COVER DEFICIT</b>	<b>-25,000.00</b>